



## For Immediate Distribution

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## Kansas Agency Meets Its Match with CAA

### *United Agency Joins CAA As Its 53<sup>rd</sup> Agency*

**AUSTIN, Texas, March 7, 2016** – The Texas-based agency partnership Combined Agents of America, LLC (CAA) announces further expansion into Kansas as United Agency joins CAA as its 53<sup>rd</sup> member. Offering both insurance and real estate solutions to Oklahoma and Kansas customers, United Agency has been serving the Arkansas City and surrounding areas of Kansas since 1888. CAA is a nationally-ranked insurance agency aggregator actively seeking out like-minded, growth-focused independent agencies in central region of the country, including Kansas, Texas, Oklahoma and Nebraska. CAA places a high commodity on integrity, well-operated business models, profitability and synergy with its current 53 members.

For this Kansas-based agency, CAA membership meant gaining solutions that will help their agency grow and attract new customers. It means moving forward, the agency will have better access to markets, and access to expertise, especially in niche and surplus lines.

“Four years ago when I got into insurance, I realized we need better solutions to meet the aggressive competition brewing in the insurance industry today, particularly from big brokers targeting my area. After a lot of due diligence, we found a perfect fit through CAA! The new products and company relationships I gain through CAA means we’ll be seeing a lot of new growth in 2016 and matching current and new customers with even better insurance solutions that fit just right,” says Kevin Campbell, CEO of United Agency and new CAA member. URL: [www.unitedagencyks.com](http://www.unitedagencyks.com)

Committed to provide the best insurance advice, United Agency has been serving the Arkansas City and surrounding areas of Kansas since 1888. Since the agency is independent – like all CAA members – it represents a broad range of insurance companies, and has the flexibility to match customer needs to the best insurance solutions for a business or individual, not solutions loyal to a specific insurance company. United Agency is free to be loyal to its customers and their best interests by matching them with the best choice. And now with teaming up with CAA, United Agency can offer even more flexible insurance solutions to its customers that match their risk and needs.

“Kevin and his agency are a perfect fit for our growth-oriented group. The agency’s growth needs align well with what CAA does best. And it’s located in an area of Kansas we want to grow in. United Agency current volume levels with our insurance partners means we can help increase their income by consolidating their volume with us. Further, Kevin’s professional background is banking, not insurance, so our CAA members will give his team an additional intellectual resource to pull on. It’s a win-win for all of us,” says Rick Elliott, CAA’s Central Region Vice President and president of Elliott Insurance Group (EIG). URL: [www.elliottinsurancegroup.com](http://www.elliottinsurancegroup.com)

### **About Combined Agents of America, LLC**

Founded in 1997, Combined Agents of America, LLC (CAA) is based in Austin, Texas, and is comprised of 53 independent insurance agencies located throughout Texas, Oklahoma and Kansas. By funneling the agencies’ combined premiums, CAA brings larger volume commitments to insurance companies, while empowering its members to realize greater benefits from insurance companies, vendor discounts and other incentives. In 2014, CAA generated more than \$738.5 million in property and casualty premium, and currently works with 18 of the largest insurance companies in the nation. CAA is ranked #6 on *Insurance Journal’s* Top 20 list of largest agency partnerships in the nation for 2015. All CAA member agencies

remain independent and are recognized by insurance companies as a key component to their future growth and goal commitments. Additional information is available at [www.combinedagents.com](http://www.combinedagents.com).

CAA member agencies include: Aars & Nelson Insurance Agency, Barnard Insurance Agency, Bartlett, Baggett & Shands, Benchmark Insurance Group, Benton-Luttrell-Brown Company, Bigham-Kliwer-Chapman-Watts Insurance Agency, Bibby Brillling & Associates LLP, BRIA Insurance & Risk Consultants, Bosworth & Associates, Bryan Insurance Agency Ltd., Brownrigg Insurance Agency Inc., Cravens Warren & Co., Crockett Insurance Service, DFB Insurance Group LLC, Ed Berrong Insurance Agency, Ed Weeren Insurance Agency Inc., EFGI Insurance & Bonds LLC, Elliott Insurance Group, Evans-Ewan & Brady Insurance Agency Inc., First Insurance Services, First Texas Insurance Services LLC, Fouts, Davidson, Burks Agency LLC, Fuqua Ruth Typer Insurance, Henry Norris Insurance Agency, Inc., Garrett Insurance Agency, Inc., GBS Insurance Agency Inc., Grona Boles Martin & Bloxsom Insurance, Hill County Insurance Agency, Hutcherson Insurance Group, ICI Insurance, Insurance Net Inc., JHC Insurance Agency Inc., J. S. Edwards & Sherlock Insurance Agency, Keller-Leopold Insurance, Inc., McCorkle Commercial Insurance Agency, Mr. Insurance Agency, Inc., NTX Insurance Group, Inc., Pierson-Fendley Insurance Agency, LLC, Pinnacle Insurance Group Inc., Porter Insurance Agency Inc., Purifoy Insurance Agency, LTD, SBS Insurance, The Shropshire Agency Inc., Siegeler Insurance Agency, Inc., Southern Star Insurance, Strong's Insurance Inc., United Agency, Walthall-Sachse & Pipes, Inc., The Weatherby-Eisenrich Inc., Wellmann Insurance Agency, Inc., Western Insurance Agency, Whorton Insurance Services, and Wood-Dulohery Insurance, Inc.