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TEXAS-BASED INSURANCE AGGREGATOR CAA WROTE \$739 MILLION IN 2014

AUSTIN, Texas, March 12, 2015 – Combined Agents of America, LLC (CAA) continued its growth trend by writing more than \$738.5 million in property and casualty premium in 2014, compared to some \$707.8 million its members wrote in 2013. CAA's growth stemmed largely through organic growth, membership growth and member agencies participating in mergers and acquisitions. CAA further produced \$92.2 million in total property and casualty revenue in 2014. CAA is a closed managing general agency committed to strengthening the independent insurance agency system through profitable growth, quality and service with members located in Texas, Kansas and Oklahoma.

"CAA experienced rapid growth – some 26% percent in premium – over the last 2 years. Our great group of members generated some great wins for CAA! In the last 9 months, individual member agencies have grown an estimated \$38 million through M&A alone," said Bill Martin, CAA president and president of Grona Boles Martin Bloxsum Insurance, San Antonio, Texas. "For 2 years running, we have also earned the ranking as the 4th largest aggregator group in the nation according to the *Insurance Journal*. This year we look to rank even higher!"

For the second year, this insurance aggregator group's annual premium numbers included crop insurance premiums, as agriculture business continues to play an important role in the book of business of CAA's Kansas members. In 2014, \$22.7 million in crop insurance premium was included in the total CAA premium number.

Without including this new addition of crop insurance premium, CAA grew some 26% through organic growth, membership growth and members individually participating in M&A in the last 2 years compared to the \$566.7 million in premium it wrote in 2012.

Additionally, CAA also generated some \$64.7 million in life and health premiums in 2014.

About Combined Agents of America, LLC

Founded in 1997, Combined Agents of America, LLC (CAA) is based in Austin, Texas, and is comprised of 52 independent insurance agencies located throughout Texas, Oklahoma and Kansas. By funneling the agencies' combined premiums, CAA brings larger volume commitments to insurance companies, while empowering its members to realize greater benefits from insurance companies, vendor discounts and other incentives. In 2014, CAA generated more than \$738.5 million in property and casualty premium, and currently works with 18 of the largest insurance companies in the nation. CAA is ranked #4 for the second year running on *Insurance Journal's* Top 20 list of largest agency partnerships in the nation. All CAA member agencies remain independent and are recognized by insurance companies as a key component to their future growth and goal commitments. Additional information is available at www.combinedagents.com.

CAA member agencies include: Aars & Nelson Insurance Agency, Barnard Insurance Agency, Bartlett, Baggett & Shands, Benchmark Insurance Group, Benton-Luttrell-Brown Company, Bigham-Kliwer-Chapman-Watts Insurance Agency, Bibby Brilling & Associates LLP, BRIA Insurance & Risk Consultants, Bosworth & Associates, Bryan Insurance Agency Ltd., Brownrigg Insurance Agency Inc., Cravens Warren & Co., Crockett Insurance

Service, DFB Insurance Group LLC, Ed Berrong Insurance Agency, Ed Weeren Insurance Agency Inc., EFGI Insurance & Bonds LLC, Elliott Insurance Group, Evans-Ewan& Brady Insurance Agency Inc., First Insurance Services, First Texas Insurance Services LLC, Fouts, Davidson, Burks Agency LLC, Fuqua Ruth Typer Insurance, Henry Norris Insurance Agency, Inc., Garrett Insurance Agency, Inc., GBS Insurance Agency Inc., Grona Boles Martin & Bloxsom Insurance, Hill County Insurance Agency, HC&H Insurance Group, ICI Insurance, Insurance Net Inc., JHC Insurance Agency Inc., J. S. Edwards & Sherlock Insurance Agency, Keller-Leopold Insurance, Inc , McCorkle Commercial Insurance Agency, Mr. Insurance Agency, Inc., NTX Insurance Group, Inc., Pierson-Fendley Insurance Agency, LLC, Pinnacle Insurance Group Inc., Porter Insurance Agency Inc., Purifoy Insurance Agency, LTD, SBS Insurance, The Shropshire Agency Inc., Siegeler Insurance Agency, Inc., Southern Star Insurance, Strong's Insurance Inc., Walthall-Sachse & Pipes, Inc., The Weatherby-Eisenrich Inc., Wellmann Insurance Agency, Inc., Western Insurance Agency, Whorton Insurance Services, and Wood-Dulohery Insurance, Inc.